



Newsletter Issue 09

July 2022



OUR VALUED CLIENTS: PAST, PRESENT, AND FUTURE:

We are at a very interesting time in the job market. Throughout this phenomenon called The Great Resignation, the power has been in the hands of Employees. As a result, your company has most likely offered higher salaries, better benefits, and a permanent presence of remote and hybrid work options.

The economic market has experts speculating we might be entering a recession. This could bring a balance to the Job Seeker and Hiring Manager equilibrium. In this issue, we address hiring tips, including a blog on not discounting resumes with shorter work tenures. You're going to want to read this one before you pass over the next great Candidate. As always, we welcome you to contact us for full-time hiring needs, ERP staffing projects, recruiting programs, and additional resources.

Sign Up for Our August Webinar!

DyNexus Recruiting & Staffing is pleased to offer a new webinar on ***Securing Tomorrow's ERP Channel Talent: 4 Questions for 6 Recognized ERP Publisher Partner Channel Builders***

This will be a live-streamed panel discussion, bringing together five of the most well known ERP publisher channel leaders with some of the most successful Mid-Market ERP solutions in the world, in a constructive, mutually supportive discussion around the role that ERP publishers play in enabling the mid-market ERP workforce of tomorrow, and what their organizations are currently thinking about, and doing, to effect a change in the age-old talent supply/demand challenge that plagues ERP partners around the globe.

Our Panelists:

- **Ali Jani**, Chief Product Officer, **Acumatica**
- **Geoff Ashley**, Principal, **Geoff Ashley & Associates**
- **Heather Matthews**, Director, Global Next-Gen Programs & University Alliances, oCEO, **SAP**
- **Michael Bennett**, Global Channel Executive, **Syspro**
- **Niels Jensen**, Dynamics 365 Partner Strategy Lead - Global Partner Solutions, **Microsoft**
- **Susan Vincent**, Current Managing Director, Baker Tilly, US. (Former VP, Partner Enablement at Sage Intacct, Inc.), **Baker Tilly**

Join Julian Schrenzel, DyNexus Recruiting President and CEO as he moderates on Wednesday August 10, 2022 at 10am PST/1pm EST to learn about the role that ERP publishers play in enabling the mid-market ERP workforce of tomorrow, and what their organizations are currently thinking about, and doing, to effect a change in the age-old talent supply/demand challenge that plagues ERP partners around the globe.



Blog of the Month **Judging a Resume by Its Cover**

"We all deal with it. Whether you are a hiring manager or a recruiter, a large part of your job is sifting through hundreds of resumes. You've become a master at scanning for what you're looking for. You've got your wants..."

[Read More](#)

Download The 2022 ERP Salary Guide!



The Annual
**ERP Partner Channel
Salary Guide**

2022

The DyNexus Recruiting 2022 ERP Partner Channel Salary Guide is collated and developed by DyNexus Group senior recruiting staff, marketing team and management. The data used to create this guide was compiled using our US-based ERP permanent placement data dating back to 2006. It was corroborated through countless candidate and client interviews and comparison with other resources. We hope you find it to be a valuable resource, and we welcome your feedback.

[The 2022 ERP Salary Guide](#)

Proactive Sourcing for Sage Intacct

The Proactive Sourcing for Sage Intacct helps bring together two ideal groups - the very talented ERP professionals who want a career in the Sage Intacct ecosystem, and the Sage Intacct Partners who need to hire the best ERP talent.

With Proactive Sourcing for Sage Intacct, DyNexus' senior recruiting team finds, qualifies and vets high-quality financial/accounting, technical and/or ERP professionals, and attracts them to amazing full-time, permanent consulting career opportunities with Sage Intacct partners. There are two paths to success, depending on whether you're an Employer (Sage Intacct partner), or a Candidate (job-seeker), but the end goal is always the same: A Perfect Match.

[Learn More](#)

Proactive Sourcing Candidates of the Month

- Implementation Consultant / Functional Consultant

- Years of Relevant Experience: 5 to 8
- ERP Module Experience: Core Financials, Financials
- Client Industry Experience: Non-Profits, Healthcare

[Learn More](#)



- Implementation Consultant / Functional Consultant
- Years of Relevant Experience: 5 to 8
- ERP Module Experience: Financials, Projects, Field Service, Commerce, Quality, Inventory
- Client Industry Experience: SaaS & Software, Professional Services, Financial Services, Hospitality, Construction & Real Estate, General Business

[Learn More](#)

What Inspires Us?



TOP 2022 RECRUITING STRATEGIES FOR FAST, EFFECTIVE HIRING

By Kerry Gilliam

"In December 2021, total payroll employment rose by 199,000 nationwide, and the unemployment rate fell to 3.9%. But despite the solid rehiring in the last few months, the labor force participation rate remains short of pre-pandemic levels...."

[Read More](#)

WHY SUCCESSFUL RECRUITING HAS BECOME HARDER IN THE PAST FIVE YEARS

By Henri Nordstrom

"The debate on labor market changes and transformation has been ongoing globally for years. Yet, most organizations are still suffering from a lack of good quality candidates in the recruitment pipelines...."

[Read More](#)



Our Services



Recruiting

For your full-time hiring needs



Staffing

For your ERP expert projects



Proactive Sourcing

When you have multiple hiring needs

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1220 SW Orchard Street,
Seattle, WA 98106
www.DyNexusGroup.com
info@DyNexusGroup.com
206-466-1342

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