



Newsletter Issue 09

July 2022



DEAR JOB SEEKER,

We are at a very interesting time in the job market. Throughout this phenomenon called The Great Resignation, the power has been in the hands of Employees. This has resulted in rising salaries, better benefits, and a permanent presence of remote and hybrid work options. The economic market has experts speculating we might be entering a recession. This could bring a balance to the Job Seeker and Hiring Manager equilibrium. In this issue, we address resume tips, including a blog on how to avoid being seen as a flight risk. You're going to want to read this one before you put your resume in front of Hiring Managers. As always, we welcome you to contact us for job openings, Independent Contractor opportunities, additional resources, hiring tips, and training programs.

Sign Up for Our August Webinar!

DyNexus Recruiting & Staffing is pleased to offer a new webinar on ***Securing Tomorrow's ERP Channel Talent: 4 Questions for 6 Recognized ERP Publisher Partner Channel Builders***

This will be a live-streamed panel discussion, bringing together five of the most well known ERP publisher channel leaders with some of the most successful Mid-Market ERP solutions in the world, in a constructive, mutually supportive discussion around the role that ERP publishers play in enabling the mid-market ERP workforce of tomorrow, and what their organizations are currently thinking about, and doing, to effect a change in the age-old talent supply/demand challenge that plagues ERP partners around the globe.

Our Panelists:

- **Ali Jani**, Chief Product Officer, **Acumatica**
- **Geoff Ashley**, Principal, **Geoff Ashley & Associates**
- **Heather Matthews**, Director, Global Next-Gen Programs & University Alliances, Co-CEO, **SAP**
- **Michael Bennett**, Global Channel Executive, **Syspro**
- **Niels Jensen**, Dynamics 365 Partner Strategy Lead – Global Partner Solutions, **Microsoft**
- **Susan Vincent**, Current Managing Director, Baker Tilly, US. (Former VP, Partner Enablement at Sage Intacct, Inc.), **Baker Tilly**

Join Julian Schrenzel, DyNexus Recruiting President and CEO as he moderates on Wednesday August 10, 2022 at 10am PST/1pm EST to learn about the role that ERP publishers play in enabling the mid-market ERP workforce of tomorrow, and what their organizations are currently thinking about, and doing, to effect a change in the age-old talent supply/demand challenge that plagues ERP partners around the globe.

2022 August Webinar Sign Up Form



Blog of the Month

Avoid Being Seen as a Flight Risk on Your Resume

"Job hopping can be a strategic way to move up in your career. Some employers, however, might look at your resume with one eyebrow raised. After all, they want to hire someone who will commit to their company..."

[Read More](#)

Download The 2022 ERP Salary Guide!



The Annual
ERP Partner Channel
Salary Guide

2022

The DyNexus Recruiting 2022 ERP Partner Channel Salary Guide is collated and developed by DyNexus Group senior recruiting staff, marketing team and management. The data used to create this guide was compiled using our US-based ERP permanent placement data dating back to 2006. It was corroborated through countless candidate and client interviews and comparison with other resources. We hope you find it to be a valuable resource, and we welcome your feedback.

[The 2022 ERP Salary Guide](#)

We Are Looking for... Sage Intacct ERP Implementation Consultants!

Our client (an Intacct partner specializing in cloud-based web solutions) is actively seeking an Implementation Consultant to join their Implementation Team.

Requirements:

- Remote – United States
- 5+ years of Accounting/Financial experience
- 3+ years of experience working with an accounting/finance ERP system
- Experience implementing and supporting ERP software applications at multiple companies (either as a customer or implementer).
- Firm knowledge of finance and accounting, including basic accounting processes/principles.

[Apply Today!](#)

Current Job Openings



ERP Pre-Sales



ERP Implementation



ERP Implementation

Engineer

- Fully Remote (must work EST time zone hours)
- Bachelor's degree in Information Systems, Computer Science, Information Technology, Business Technology, Accounting, Supply Chain Management, or a related field of study
- Experience with installation and configuration experience for various Business Application Software (Mid-Market ERP) such as Acumatica, Oracle Netsuite, Microsoft D365, etc.
- 5+ years ERP software implementation and/or pre-sales consulting experience including business consulting, project management, project definition, estimating, proposal writing, and planning skills for engagements

[Learn More](#)

Consultant

- Remote (US or Canada)
- At least 3 years of ERP implementation experience in the SMB space.
- Must have strong financial background in a modern ERP solution with focus on accounting, bank reconciliation, AP & AR, & Fixed Assets
- Experience with mid-market ERP systems such as Dynamics, NetSuite, JD Edwards, Sage, etc. Acumatica experience is an asset but not necessary.
- Be the "Go to Person" for clients and colleagues achieving valuable results
- Should be able to follow workflows designed by the management to get the desired output, and if possible, contribute to improve it

[Learn More](#)

Consultant

- Remote
- 3+ years of experience with mid-market ERP software like Acumatica, MS Dynamics, NetSuite, etc.
- 3+ years of experience implementing mid-market ERP software
- Strong knowledge of business financials within ERP
- Strong technical skills and experience with customizations and integrations considered an asset
- Goal-oriented with strong organization and time management skills
- Strong written and verbal communication skills
- Ability to prioritize and meet deadlines
- Active listener with the ability to translate customer needs to PM and Development team
- Strong analytical and problem-solving skills

[Learn More](#)

What Inspires Us?



DO RECRUITERS STILL READ RESUMES?

By Ushma Mistry

"They used to be the best way for candidates to get noticed by prospective employers, and there were certain rules for compiling them including lots of dos and don'ts..."

[Read More](#)

TOP RESUME MISTAKES THAT COULD COST YOU THE JOB

By Sophie Deering

"You could have all the skills experience to make you the best candidate for a role, but if you've made sloppy mistakes on your resume, or not taken the time..."

[Read More](#)



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