



DyNexus
RECRUITING
PROACTIVE SOURCING PROGRAM

CANDIDATE - XI1QziZt

ERP Consultant

Issaquah, WA

ERP Systems Software professional with extensive industry experience. Led mission critical ERP implementations for ***** Company, *****, ***** Group, ***** Industries, and other mid-market companies. Adept at relationship building, meeting client objectives, team management, and project and budget management. Innovative problem solver with ability to translate theory into practical solutions.

Skills / Core Strengths:

- Client facing
- Business Analysis
- Requirements Analysis
- Data Analysis
- Report Writing
- HTML Development
- EDI Processing
- Transact SQL Programming
- Detail Oriented
- Analytical
- Goal Oriented
- Passionate

CAREER HIGHLIGHTS

Worked as part of a team to rewrite the Point of Sale system for Warehouse Entertainment (“The Warehouse”) to facilitate a much more efficient check out system for customers.

Re-wrote an RF (Radio Frequency) based Bar Coded Inventory System for a major Meat Distributor which accomplished a very accurate Inventory System in movement of product, ease of finding information, and reducing data entry errors.

Formed and managed a team that designed and wrote a new reservation interface to replace a system requiring duplicate entry dramatically reducing data entry errors, increasing the timeliness of reservation data being entered into both systems, and reducing the number of employees necessary to maintain reservations as they came into the Call Center.

Always client facing. Comfortable working directly with stakeholders all the way down to the data entry clerk.

Professional Experience

*****, ISSAQUAH, WA

1991 – 2005; 2006 – present

Principal (owner)

- Providing contract support services and programming to clients, as well as systems houses, and VARs throughout the United States. Work has focused on **General Accounting**, Wholesale Distribution, Manufacturing, and other custom applications using **SAGE MAS90**, **SAGE 100**, Open Systems ‘OSAS’, Infor’s FACTS ERP software, and Basis Corporation’s ‘ADD+ON’ ERP software as the base applications package.

Projects:

***** Company, Los Angeles, CA

***** is an Aero Manufacturer of landing gear and military air frames.

- Working as a Business Analyst, Software Architect, Client Support, and Developer I report to the General Manager, Operations Manager, and the CFO providing End-user support to the Accounting and Order Processing departments. Currently working on a number of different projects involving General Ledger, A/P, A/R, "ITAR" Requirements, Sales Order Processing, and other accounting related tasks.
- Writing custom reports as needed and working with the Order Entry personnel on streamlining this operation.
- Worked with the Director of Operations on design, re-write, testing, and implementation of a new DPR (Daily Production Reporting) system. Work closely with the SQL Database Team as a joint venture in moving data from the Legacy system directly into SQL for specific reporting.
- Currently working with a sub-contractor on rewriting the Sales Order and Invoice Printing so that these reports are printed and archived simultaneously.
- Providing 24/7/365 end-user support for mission critical applications.

***** , Bellingham, WA

- Working as the primary Business Analyst and secondary Project Manager
- Reported directly to the business owner as well as the 2nd Consultant and primary Project Manager.
- Supported the Controller on using ODBC connections to bring General Ledger data directly into Excel. Maintained and wrote SQL Reports for end-users.
- Worked with the factory workers as needed on gathering requirements for a new Work Order printed format as well as **shipping integration into the ERP system**.

***** , Rockford, IL

***** is a distributor of most electronic part worldwide.

- Working as a Business Analyst, Data Analyst, and Developer.
- I reported to the General Manager who was one of four owners.
- Worked closely with the IT department on various projects but primarily I spent my time working with the Warehouse personnel on streamlining the picking and pulling of orders. Also worked with the shipping personnel on integrating the Order Processing Invoicing with FedEx and UPS Worldship.
- Designed, Project Managed the same Document Management system used at ***** but in this case to print A/P Checks, Purchase Orders, Work Orders, Pick Tickets, Sales Orders, and Invoices and have all these documents archive simultaneously for later access by end-users as needed.

***** , New Jersey,

Cellular Parts Distributer and Manufacturer

- I reported directly to the Director of Information Systems but also took some direction from the President of the company.
 - Working as a Business Analyst, Client Support, and Developer I was responsible for taking an existing web based CRM application and duplicating it by bringing it in-house and maintaining the same look and feel of the existing ERP software package. Worked with the in-house sales team in understanding how they used the existing CRM package to track sales to gather requirements for the project. Wrote the Technical Requirements document and began to code the new CRM software for use in-house. This would be integrated to the in-house database as well.
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- **Started and built a prosperous consulting and VAR practice**
 - **Provided end-user training and programming support, documented modifications to numerous ERP system implementations** including Wholesale Distribution, Manufacturing, Point of Sales, and Construction
 - Developed methodologies, processes, and project plans for software development and upgrade initiatives
 - Assist with pre-sales, demonstrations, coordination and implementation of over forty turnkey systems
 - Designed new or modified existing software functionality by translating end-user requirements into technical requirements and ultimately technical solutions
 - Used SQL Query commands in SQL Server, Informix, and Oracle databases to help gather information for Requirements Analysis
 - Performed Business requirement analysis and design

- Strong report writing skills using Crystal Reports, SQL Reporting Services, and SQL Query Analyzer
- Wrote new Crystal Reports and modified existing Crystal Reports for **Sage Software** SalesLogix CRM package
- Project managed systems and projects with budgets up to \$500K
- Used Magellan (IBM RUP) design documents to create deliverables to stakeholders
- Managed multiple clients and multiple projects
- Established a network of creative and support alliances to provide cost effective project teams

Key technologies

- **Mid-Market ERP Software (various national packages)**
- Microsoft SQL Query, SQL Reporting Services, Crystal Reports, Jasper Reports
- Microsoft Office products

***** , **BELLEVUE, WA**

1989 – 1991

Team Leader – “Fish Team”

- Participated in Pre-sales, provided product demonstration, coordinated and helped the sales staff
- Developed, programming, testing, and support for the ‘FISHMASTER’ ERP software product
- Built and managed a team of three programmers and one project manager
- Installed and implemented twelve ‘FISHMASTER’ ERP systems in two years
- Provided on-going client support to other MicroAccounting Systems clients
- Part of a team that developed Lotted/Serialized Inventory for the ADD+ON ERP product
- Managed multiple clients and multiple projects

S*** , FT.LAUDERDALE, FL**

1983 – 1989

Principal

- Participated in Pre-sales, provided product demonstrations, coordinated and helped the sales staff
- Built a 12 person organization
- Expanded the company from providing software only sales to designing and installing complete systems.
- Supported up to 50 clients throughout Florida

Training

Microsoft Office, Microsoft Project, Visio, and Access, Business Objects (Crystal Reports), SQL Reporting Services, and SQL Transact Query Analyzer, JasperReports by Tibco

Professional Affiliations

Microsoft Dynamics AX Users Group

Microsoft Project Users Group

Crystal Reports Users Group