

## Summary

Managed, implemented and consulted with ERP and Financial Systems conversions and implementations 25+ years including Acumatica, Dynamics CP, Adaptive Insights, and others. Founded <Acumatica VAR> in 2020 with a focus on experienced and quality customer support and assisting customers to simplify their systems, allowing them to focus on their business.

# Experience

### • President/Founder/Master ERP Consultant

<Acumatica VAR>

### Aug 2020 – Present (5 mos)

-Founded <Acumatica VAR> with a focus on offering customers an experienced and streamlined consulting experience, with an implementation that builds in best practices while reducing costly overhead and inefficiencies. -Over 25 years experience working with many different industries including Start-Ups, Non-Profits, Professional Service Organization, Higher Ed, Distributors, and more. -Client references or testimonials available upon request.

### • Director of Business Applications

#### ## Consulting

#### Sep 2017 – Aug 2020 (3 yrs)

-Build and Lead business applications team of 15 professionals (including development, consultants, business analysts, and project managers) through successful client system conversion and implementations on Acumatica, Dynamics GP, Adaptive Insights, and other solutions in a variety of industries. -Oversaw and constructed best practice implementation methodology around Acumatica/ERP system conversions and led customer implementations.

# • Senior Business Solutions Consultant

## Consulting

### Jan 2002 – Aug 2020 (18 yrs 8 mos)

-Conduct business requirements sessions with c-suite level executives to understand business objectives and critical success factors for their company's enterprise resource planning (ERP) implementations. -Conducted business application trainings for over 200+ end users across a diversified number of companies to help businesses utilize and maximize their business solutions. Analyzed current business problems to design and build efficient and effective ERP solutions. -Lead business conversations that included backend accounting (accounts receivables and payables, cash management, reporting, fixed assets management) and distribution (procurement, sales processing, inventory management), payroll, and CRM functions to improve business efficiencies.

# • Senior Solutions Consultant

## Computer Solutions 1996 – 2002 (6 yrs)



-Built and contributed to evolving system implementation methodology. -Conducted business requirements, trained, converted and validated data and provided onsite client go live assistance for a variety of businesses.

### • Accountant

## Corporation Nov 1995 – Nov 1996 (1 yr 1 mo) -Managed accounts financial, accounts receivable, and payroll for large gear manufacturer and distributor. -Led implementation of new ERP system conversion from customer side.

### Accounting Assistant

## Management
1994 - Nov 1995 (1 yr)
-Accounts payable management for 25+ properties.

## Education

• ## University

Bachelors, Accounting and Finance 1995 – 1996

• **## College** Associates, Accounting and Finance 1994 – 1995

### Skills

Acumatica – Dynamics GP (Great Plains) – ERP – Business Intelligence – Process Improvement – Budgets – Microsoft Dynamics – Business Analysis – IT Strategy – Accounting – Corporate FP&A – Adaptive Planning – Prophix – Management Reporting